We know that Employment Matters and work changes everything.

Annual Report 2018
Bayaud Enterprises is an innovator in the community at reducing barriers for individuals to engage in the workforce and attain self-reliance. We do this through personalized Employment Services, Social Enterprises (Business Solutions) which provide jobs for those needing supported employment, and Individual and Community Services like providing free laundry with the Laundry Truck and support in finding housing and accessing different resource programs through the help of our Navigators.

Our mission is to create Hope, Opportunity and Choice, with work as the means through which individuals with disabilities and other barriers to employment can more fully participate in the mainstream of life.
Dear Friends:

The past fiscal year has been a challenging one for the Denver community with the closing of the long time nonprofit organization “Arapahoe House” and the steadfast increase of rent costs in Denver. These conditions in our community have pushed individuals in to unstable living conditions, causing a growing fragile population struggling to stay housed and employed. Bayaud Enterprises continued its work to assist individuals with significant hurdles to both housing and employment. In response to growing needs, we continued to expand our model of a continuum of integrated services which included expanding the Laundry Truck Program to two trucks servicing the Denver area, we increased staff trainings, and grew our capacity to provide more clothing, bus passes and hygiene products, and more food for our Food Bank. Our federal contracts grew as we added an IT Help Desk in Colorado Springs under the mentorship of Peckham, East Lansing Michigan, offering new employment possibilities for individuals to work remotely from home.

As an organization Bayaud strives to stay agile so that we may fill gaps in our community a focus on building self-reliance and stability with employment as the means to an improved quality of life.

Looking forward, we will continue moving towards growth in federal contracts and extended services through our Navigation Department. Our organizational goals continue to be strong guiding pillars for us in serving individuals with major hurdles to overcome in their job search and journey towards self-sufficiency.

Thanks to our many community partners and the individuals who support us in helping make our work possible and to flourish. As we embark on our 50th year and all that it promises to be for as an organization, and for the impact we hope to have in the community, we share our gratitude as we know that each of you play an important role in our success.

With deep appreciation,

David E. Henninger
Executive Director
Denver Day Works
A low barrier work program

102: In 2017/2018 there are 102 individuals on the Denver Day Works Waitlist.

A program evaluation completed by the University of Colorado Denver Center on Network Science after the third quarter of the pilot found that response from employers and neighborhoods to the program has been overwhelmingly positive.
**Employment Matters**

**Job Placement**

**277:** In 2017/2018 Bayaud placed a total of 277 individuals into competitive employment through all our employment programs.

**175:** In 2017/2018 171 individuals received vocational evaluations to determine capabilities and interests and or received training to update office skills and or received on the job training in the community.

**Federal Contracts**

**17:** In 2017/2018 Bayaud grew to 17 Federal Contracts with Source America for the AbilityOne program. We added IT Help Desk for the FDA in partnership with Peckham, FSA North Platte Custodial Services in Nebraska, and Ceasar Chavez Custodial Services in Denver.

**110:** In 2017/2018 Bayaud employed 110 people in supported employment positions

"Being disabled, I had some deficiency in my work history, which was definitely an obstacle to me finding a good job. However, while working through Bayaud, I was competing against others who had their own obstacles to employment. This put all of us applicants on an even basis and meant that I had as good a shot as everyone else did. This is the essence of what Bayaud did for me. It allowed me to get my foot in the door. After working at the Colorado Department of Transportation for Bayaud for about 18 months, I applied for the permanent CDOT position and was hired after a rigorous application/interview process." - Paul

**BUILDING CONFIDENCE Through Employment**
5134: In 2017/2018 Bayaud provided 5,134 navigation services for 1980 individuals
290: In 2017/2018 Bayaud served 290 with TANF (Temporary Assistance for Needy Families)
10,709: In 2017/2018 Bayaud distributed 10,709 pounds of food through our Food Bank
960: In 2017/2018 Bayaud distributed 960 bus passes

Laundry Truck

2nd: In 2017/2018 Bayaud added a second Laundry Truck through tremendous community partnership and support
37,418 pounds: In 2017/2018 the Laundry Truck washed 37,418 pounds of laundry

The Laundry Truck assists customers experiencing homelessness or extreme poverty with maintaining positive hygiene at no cost, employs four Denver Day Works participants in regular part time work, and does outreach for Bayaud; building trust with individuals experiencing homelessness and connecting people to broader community resources.
"What I love about our shredding enterprise is that we provide jobs to individuals with disabilities who love coming to work each day. And at the same time we provide affordable and excellent service for those needing to securely destroy documents and hard drives. By using our shredding services, you are helping to provide jobs and services to people with disabilities and low income families."

- Susan Williams, Director

**4.3 Million Pounds:** Our Document Destruction department shred and recycled over 4.3 million pounds of paper material in 2018/2018.

**8%:** Document Destruction increased by almost 8% in overall gross revenue in 2017/2018.

**70:** Document Destruction averaged 70 new customers per month in 2017/2018.
Financials

Revenue

Grants and Individual Donations $2,422,512
Production Revenue $1,328,487
Service Revenue $5,690,810
Rehabilitation Revenue $423,714
Interest Income $2,629
Total Revenue: $9,868,152

Expenses

Production Expense $1,158,322
Rehabilitation Expense $2,580,571
Service Expense $4,760,200
General and Administrative $868,052
Fundraising $430,757
Total Expenses: $9,797,722
The Enterprising Women Giving Circle

$20,000 Raised The Enterprising Women’s Giving Circle is a group of twelve professional women leaders who support, empower, and foster change for women in their communities, and strive to increase opportunities for women to move towards self-sufficiency through employment and wellness. In their first year through special events and dedicated individual donors, the group raised $20,000 for scholarships for underserved women providing job training, mentoring and job placement assistance.

Cavity Free at Three

22,283 Kits packaged and shipped. Bayaud has assembled and packaged dental kits in partnership with Cavity Free at Three for 8 years.

Small product assembly service is a small but successful and important part of Bayaud’s social enterprise array. These small assembly projects provide paid training opportunities for individuals we work with, while also providing great opportunities for your small business or project.

Major Supporters

Kenneth King Foundation
Rose Community Foundation
Next50 Initiative
The Denver Foundation
Colorado Health Foundation
Caring for Colorado Foundation
The Anschutz Foundation
Anschutz Family Foundation
Daniels Fund
McGowan Charitable Fund
Buck Family Foundation
Fox Family Foundation
Mile High United Way
Jay & Rose Phillips Foundation of Colorado
We know there are many barriers to employment. Support to overcome barriers leads to **self-reliance** and integration in the community.

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